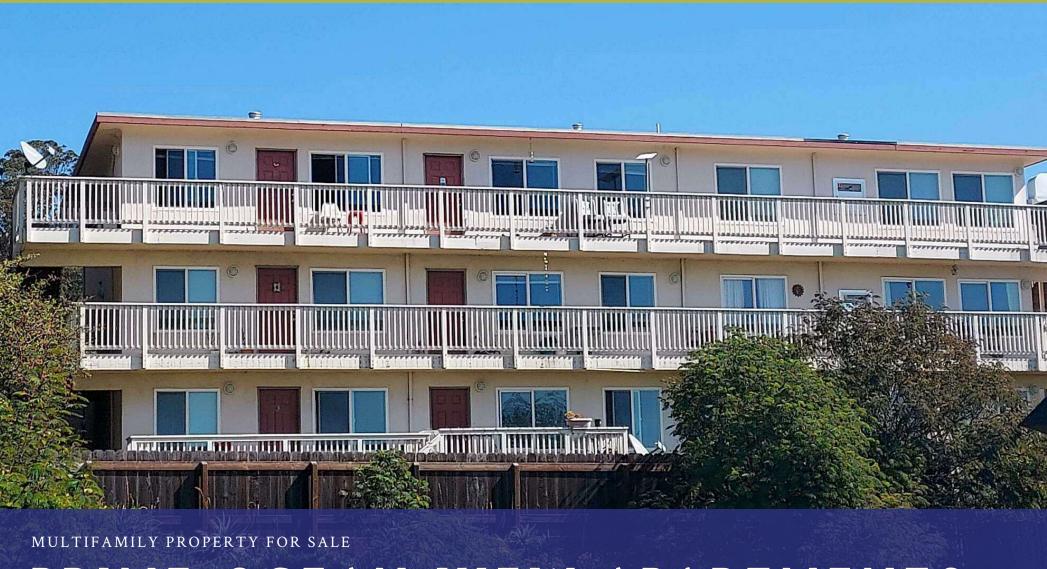


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# PRIME OCEAN VIEW APARTMENTS

510 AVENUE ALHAMBRA EL GRANADA, CA 94018

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA EL GRANADA, CA 94018

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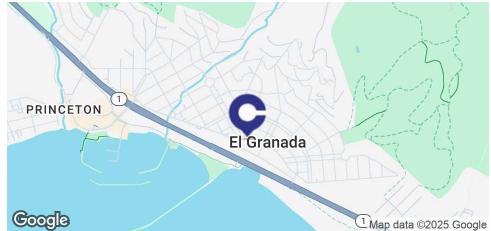
# PROPERTY INFORMATION

SECTION 1

## EXECUTIVE SUMMARY

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA EL GRANADA, CA 94018





#### **OFFERING SUMMARY**

| Sale Price:      | \$3,790,000   |
|------------------|---------------|
| Number Of Units: | 9             |
| Cap Rate:        | 4.96%         |
| NOI:             | \$187,972     |
| Lot Size:        | 0.32 Acres    |
| Year Built:      | 1973          |
| Building Size:   | +/-9,756      |
| Zoning:          | C-1/S-3/DR/CD |
| APNF:            | 047-204-110   |
|                  |               |

### **PROPERTY HIGHLIGHTS**

- Amazing Ocean Views
- Each Apartment Has a Bonus Room for 2nd Bedroom
- Covered Parking and Storage for Each Unit
- Three Units With Washer/Dryer
- Strong Rental Market
- Low Rental Inventory and Barriers to New Construction
- Building Just Painted in April 2025
- Laundry Room, Storage Shed On-Site
- 1/2 Block to Proposed Community Park and Recreation Center
- Walking Distance to Beaches, Coastal Trails, Schools, Restaurants and Shops
- +/-20 min. to San Mateo Peninsula, +/-30 min. to San Francisco

## PROPERTY DESCRIPTION

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA EL GRANADA, CA 94018

#### **PROPERTY DESCRIPTION**

Introducing a prime investment opportunity in El Granada, CA. This impressive multifamily property boasts a 9,756 SF building with 9 units, all currently leased. Each unit is spacious, features stunning ocean views and a bonus room that can function as a second bedroom. Additionally, three units are equipped with their own washer/dryer. With the building having been freshly painted in April 2025, and a strong rental market with low inventory, this is a unique chance to capitalize on a highly sought-after asset.



#### **LOCATION DESCRIPTION**

Nestled in the coastal community of El Granada, this investment's location offers the ideal blend of natural beauty and urban convenience. Located near the Pillar Point Harbor, this vibrant area is celebrated for its stunning coastal views, freshly caught fish and outdoor recreational opportunities. The nearby Half Moon Bay Brewing Company, Sam's Chowder House and other local eateries provide residents with a variety of dining experiences. The property's proximity to popular surfing, kayaking, fishing, mountain biking and hiking destinations appeals to those tenants seeking an active lifestyle. With easy access to Highway 1, residents can enjoy a seamless commute to high paying employment in the nearby urban centers.





## ADDITIONAL PHOTOS



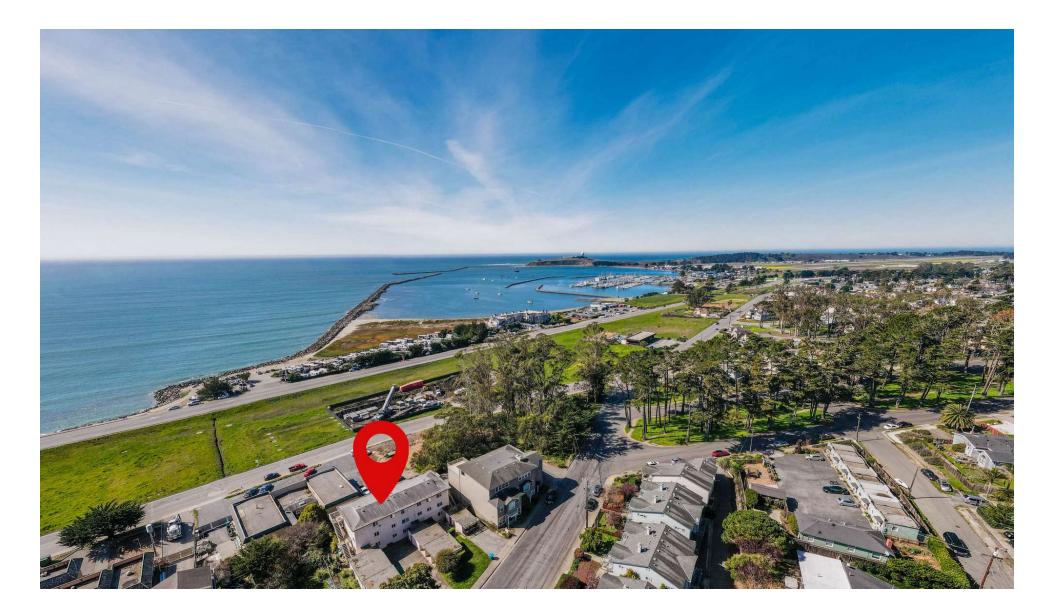






PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA, EL GRANADA, CA 94018

## ADDITIONAL PHOTOS



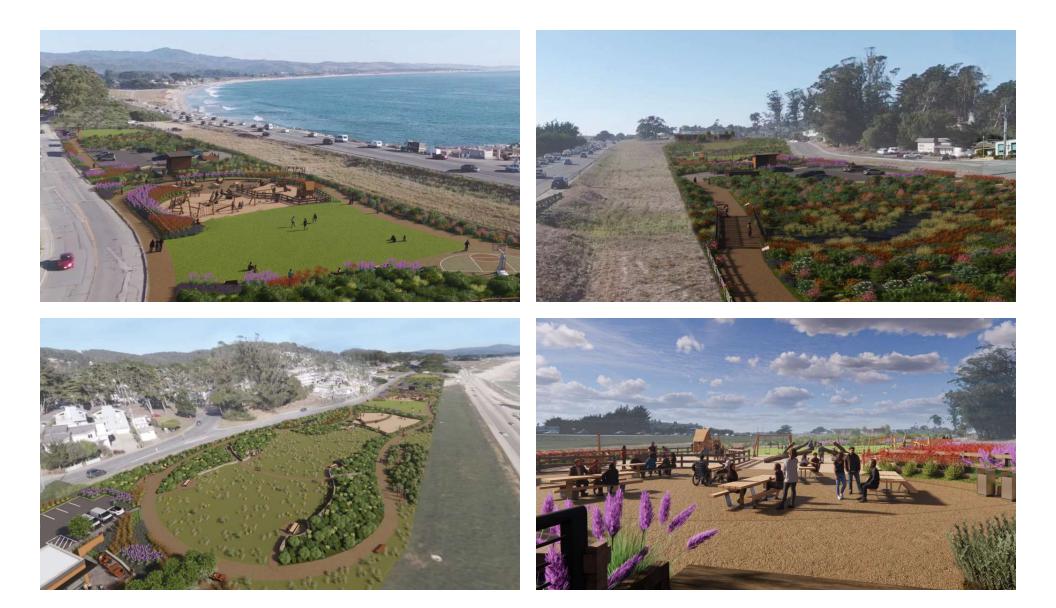
### PROPOSED PARK AND REC CENTER

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA, EL GRANADA, CA 94018



Granada Community Park and Recreation Center Plans: https://granada.ca.gov/granada-community-park-and-recreation-center-plans-and-updates

## PROPOSED PARK AND REC CENTER

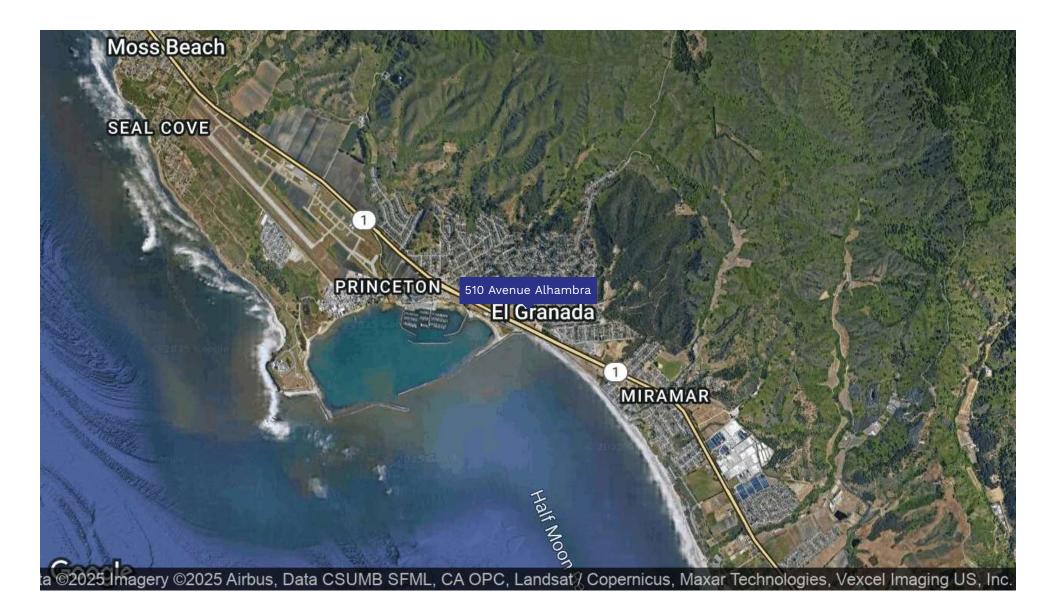




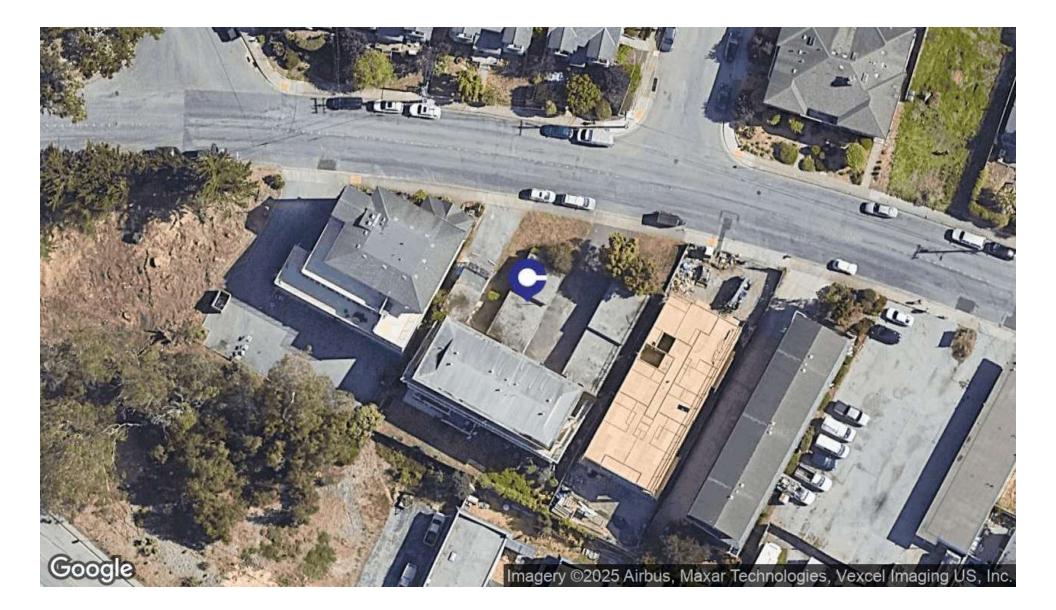
# LOCATION INFORMATION

SECTION 2

REGIONAL MAP



AERIAL MAP





# FINANCIAL ANALYSIS

SECTION 3

# FINANCIAL SUMMARY

| INVESTMENT OVERVIEW        | CURRENT     |
|----------------------------|-------------|
| Price                      | \$3,790,000 |
| Price per Unit             | \$421,111   |
| GRM                        | 13.1        |
| CAP Rate                   | 5.0%        |
| Total Return (yr 1)        | \$82,642    |
| Debt Coverage Ratio        | 1.36        |
| OPERATING DATA             | CURRENT     |
| Gross Scheduled Income     | \$289,200   |
| Other Income               | \$1,800     |
| Total Scheduled Income     | \$291,000   |
| Vacancy Cost               | \$8,676     |
| Gross Income               | \$282,324   |
| Operating Expenses         | \$94,352    |
| Net Operating Income       | \$187,972   |
| Pre-Tax Cash Flow          | \$50,120    |
| FINANCING DATA             | CURRENT     |
| Down Payment               | \$1,990,000 |
| Loan Amount                | \$1,800,000 |
| Debt Service               | \$137,852   |
| Debt Service Monthly       | \$11,487    |
| Principal Reduction (yr 1) | \$32,522    |

## INCOME & EXPENSES

| INCOME SUMMARY                              | CURRENT   | PER SF  |
|---|-----------|---------|
| Gross Income                                | \$282,324 | \$28.94 |
| EXPENSE SUMMARY                             | CURRENT   | PER SF  |
| Estimated Property Taxes (\$4 Million Sale) | \$50,048  | \$5.13  |
| Property Insurance                          | \$8,000   | \$0.82  |
| Repairs and Maintenance Estimate/Reserve    | \$3,600   | \$0.37  |
| Utilities                                   | \$15,780  | \$1.62  |
| Landscaping                                 | \$1,200   | \$0.12  |
| Property Management (5%)                    | \$14,298  | \$1.47  |
| Cleaning                                    | \$366     | \$0.04  |
| Plumbing and Electrical                     | \$450     | \$0.05  |
| Supplies                                    | \$610     | \$0.06  |
| Gross Expenses                              | \$94,352  | \$9.67  |
| Net Operating Income                        | \$187,972 | \$19.27 |
|   |           |         |
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|   |           |         |

RENT ROLL

| UNIT<br>NUMBER  | UNIT<br>BED | UNIT<br>BATH | UNIT<br>SIZE (SF) | CURRENT<br>RENT | CURRENT<br>RENT (PER SF) |
|-----------------|-------------|--------------|-------------------|-----------------|--------------------------|
| #1              | 2           | 1            | 1,000             | \$2,750         | \$2.75                   |
| #2              | 1           | 1            | 700               | \$2,530         | \$3.61                   |
| #3              | 1           | 1            | 700               | \$2,600         | \$3.71                   |
| #4              | 2           | 1            | 1,000             | \$2,800         | \$2.80                   |
| #5              | 1           | 1            | 700               | \$2,600         | \$3.71                   |
| #6              | 1           | 1            | 700               | \$2,570         | \$3.67                   |
| #7              | 2           | 1            | 1,000             | \$3,000         | \$3.00                   |
| #8              | 1           | 1            | 700               | \$2,700         | \$3.86                   |
| #9              | 1           | 1            | 700               | \$2,550         | \$3.64                   |
| Totals/Averages |             |              | 7,200             | \$24,100        | \$3.35                   |

# Harbor SALE COMPARABLES

SECTION 4

HALF MOON BAY KAYAK CO

MORNING STAR FISH

CAPETAINS Wholesale - Retail 728311

PRINCETON SEAFOOD CO.

maverickssurfshop

M ON BAY SPORTFISHING

Pillar Point

AR POINT HARBOR

NE Restaurant

Harbor Call

County Harbor District

SALE COMPS



| PRIME OCEAN VIEW .<br>510 Avenue Alhambra,<br>Subject Property |             | ł018        |           |                              |
|--|-------------|-------------|-----------|------------------------------|
| Price:   | \$3,790,000 | Bldg Size:  | 9,756 SF  | El Granada                   |
| Lot Size:  | 13,760 SF   | No. Units:  | 9         | MIRAMAR                      |
| Cap Rate:  | 4.96%       | Year Built: | 1973      |                              |
| Price/Unit:  | \$421,111   |             |           | Map data ©2025 Google        |
| SIX UNIT 2BD/1BA IN<br>424 Purissima Street,<br>Sold 3/19/2024 |             | 94019       |           | 92                           |
| Price:   | \$2,600,000 | Bldg Size:  | 7,495 SF  | Noon Bay                     |
| Lot Size:  | 10,000 SF   | No. Units:  | 6         |                              |
| Year Built:  | 1983        | Price/Unit: | \$433,333 | Coogle Map data ©2025 Google |



| NIT MULTI-FAMILY<br>6 Caprino Way, San ( |             |             |          | San Carlos            |
|--|-------------|-------------|----------|-----------------------|
| old 4/7/2025                             |             |             |          | 2                     |
| ce:                                      | \$2,920,000 | Bldg Size:  | 5,711 SF | (82)                  |
| t Size:                                  | 7,013 SF    | No. Units:  | 6        | 02                    |
| p Rate:                                  | 4.88%       | Year Built: | 1961     |                       |
| ce/Unit:                                 | \$486,667   |             |          | Map data ©2025 Google |

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA EL GRANADA, CA 94018

9.898 SF

9 1962



Sold 6/12/2024

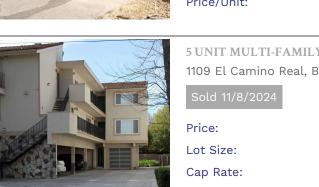
| Price:      | \$4,170,000 | Bldg Size:  |
|-------------|-------------|-------------|
| Lot Size:   | 9,000 SF    | No. Units:  |
| Cap Rate:   | 5.57%       | Year Built: |
| Price/Unit: | \$463,333   |             |



## SALE COMPS







LOMITA PARK

### SALE COMPS









| SIX UNIT MULTI FAMILY IN SAN MATEO     |
|--|
| 1110 Haddon Drive, San Mateo, CA 94402 |
| Sold 11/1/2024                         |

| Price:      | \$2,410,000 | Bldg Size:  |
|-------------|-------------|-------------|
| Lot Size:   | 7,100 SF    | No. Units:  |
| Cap Rate:   | 5%          | Year Built: |
| Price/Unit: | \$401,667   |             |



(101)

SALE COMPS

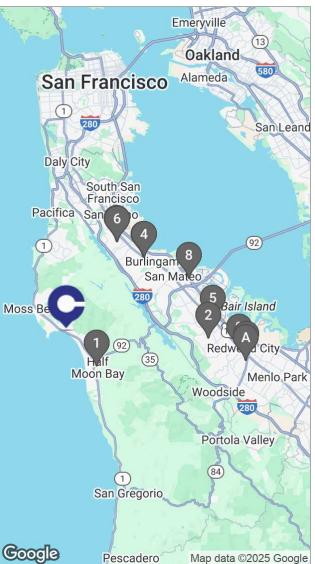






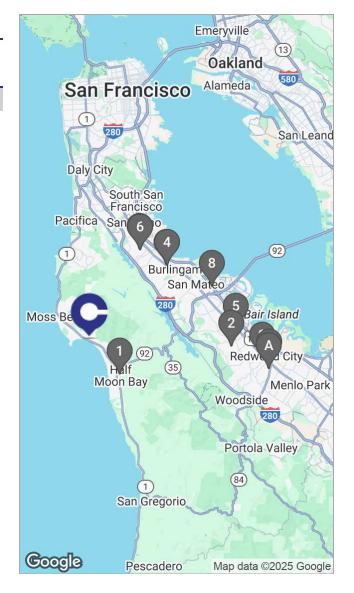
| 7 UNITS IN REDWOO<br>238 Poplar Avenue, I | <b>DD CITY</b><br>Redwood City, CA 94 | 82          |          |  |
|---|---------------------------------------|-------------|----------|--|
| Sold 2/12/2025                            |                                       |             |          | Redy B City                            |
| Price:                                    | \$3,400,000                           | Bldg Size:  | 7,000 SF | JUL STION North<br>PALM PARK Fair Oaks |
| Lot Size:                                 | 15,663 SF                             | No. Units:  | 7        | REDWOOD OAKS                           |
| Cap Rate:                                 | 4.51%                                 | Year Built: | 1979     | WOODSIDE                               |
| Price/Unit:                               | \$485,714                             |             |          | Map data ©2025 Google                  |

| NAN       | ME/ADDRESS   | PRICE       | <b>BLDG SIZE</b> | NO. UNITS | <b>CAP RATE</b> | PRICE/UNIT |
|-----------|--|-------------|------------------|-----------|-----------------|------------|
| \star 510 | <b>ne Ocean View Apartments</b><br>Avenue Alhambra<br>ranada, CA           | \$3,790,000 | 9,756 SF         | 9         | 4.96%           | \$421,111  |
| 1 424     | <b>Unit 2bd/1ba in Half Moon Bay</b><br>Purissima Street<br>Moon Bay, CA   | \$2,600,000 | 7,495 SF         | 6         | -               | \$433,333  |
| 2 366     | <b>it Multi-Family in San Carlos</b><br>Caprino Way<br>Carlos, CA          | \$2,920,000 | 5,711 SF         | 6         | 4.88%           | \$486,667  |
| 3 1133    | <b>it Multi-Family in Burlingame</b><br>El Camino Real<br>ingame, CA       | \$2,003,000 | 4,520 SF         | 5         | 4%              | \$400,600  |
| 4 1109    | <b>it Multi-Family in Burlingame</b><br>El Camino Real<br>ingame, CA       | \$2,100,000 | 6,298 SF         | 5         | 4.86%           | \$420,000  |
| 5 1621    | <b>it Multi-Family in Belmont</b><br>Sixth Avenue<br>nont, CA              | \$4,170,000 | 9,898 SF         | 9         | 5.57%           | \$463,333  |
| 6 491     | <b>it Multi-Family</b><br>Lincoln Circle<br>brae, CA                       | \$3,100,000 | 10,371 SF        | 7         | 3.80%           | \$442,857  |
| 7 440     | <b>it Multi-Family in Millbrae</b><br>Richmond Drive<br>brae, CA           | \$3,002,000 | 6,831 SF         | 6         | 4.36%           | \$500,333  |
| 8 1110    | <b>Unit Multi Family in San Mateo</b><br>Haddon Drive<br>Mateo, CA         | \$2,410,000 | 7,420 SF         | 6         | 5%              | \$401,667  |
| 9 467     | <b>nit Multi-Family in Redwood City</b><br>Clinton Street<br>wood City, CA | \$4,540,000 | 10,722 SF        | 10        | 4.66%           | \$454,000  |
| A 1502    | <b>Unit in Redwood City</b><br>2 Ebener Street<br>wood City, CA            | \$2,480,000 | 7,238 SF         | 6         | 4.43%           | \$413,333  |
|           |  |             |                  |           |                 |            |



## SALE COMPS MAP & SUMMARY

|   | NAME/ADDRESS  | PRICE       | <b>BLDG SIZE</b> | NO. UNITS | <b>CAP RATE</b> | PRICE/UNIT |
|---|---|-------------|------------------|-----------|-----------------|------------|
| В | <b>7 Units in Redwood City</b><br>238 Poplar Avenue<br>Redwood City, CA | \$3,400,000 | 7,000 SF         | 7         | 4.51%           | \$485,714  |
|   | AVERAGES  | \$2,975,000 | 7,591 SF         | 6         | 4.61%           | \$445,622  |





# DEMOGRAPHICS

SECTION 5

Anni

HALFMOON

## DEMOGRAPHICS MAP & REPORT

PRIME OCEAN VIEW APARTMENTS | 510 AVENUE ALHAMBRA EL GRANADA, CA 94018

| POPULATION           | 2 MILES     | 4 MILES     | 6 MILES     |
|----------------------|-------------|-------------|-------------|
| Total Population     | 7,188       | 18,943      | 29,840      |
| Average Age          | 44          | 45          | 45          |
| Average Age (Male)   | 44          | 44          | 44          |
| Average Age (Female) | 44          | 46          | 46          |
| HOUSEHOLDS & INCOME  | 2 MILES     | 4 MILES     | 6 MILES     |
| Total Households     | 2,675       | 6,920       | 11,031      |
| # of Persons per HH  | 2.7         | 2.7         | 2.7         |
| Average HH Income    | \$214,621   | \$222,903   | \$218,571   |
| Average House Value  | \$1,349,530 | \$1,434,003 | \$1,500,534 |

Demographics data derived from AlphaMap

